

RESOURCE 1 - UK Pharmaceutical Exports by area 1990-2002						
Month/Year	EU	Other W Europe	E Europe and USSR	N America	Other America	Middle East & N Africa
March 1990	90.6	16.8	3.6	24.6	5.9	25.6
March 1991	87.5	14.5	6.2	21.9	5.1	18.4
March 1992	118.5	17.1	8.4	44.8	7.1	23.3
March 1993	139.6	27.8	9.1	39.6	11.8	36.0
March 1994	156.5	26.4	12.9	46.3	12.3	41.4
March 1995	205.1	15.8	18.7	81.6	13.5	25.8
March 1996	266.3	10.5	14.2	71.8	10.5	31.0
March 1997	256.1	17.2	18.6	70.5	10.1	27.5
March 1998	264.0	21.0	20.8	93.2	18.3	43.8
March 1999	256.8	21.0	20.8	93.2	18.3	43.8
March 2000	299.3	24.5	17.6	161.0	16.4	26.0
March 2001	417.9	29.0	24.1	111.8	18.2	31.6
March 2002	395.6	27.0	28.8	194.2	22.2	30.4

Note: The figures in the table are for one months exports. In each case the figures refer to exports for the month of March. Source: Customs & Excise.

RESOURCE 2 - UK Pharmaceutical Home Market			
Year	Sales to NHS £ million	Over the counter sales £ million	Home market as % of GDP
1960	61	33	0.36
1970	176	65	0.47
1980	1000	246	0.54
1985	1706	451	0.60
1986	1849	529	0.62
1987	2074	590	0.63
1988	2316	722	0.64
1989	2533	810	0.65
1990	2755	855	0.66
1991	3189	884	0.71
1992	3893	950	0.81
1993	4227	1091	0.84
1994	4583	1186	0.86
1995	4902	1256	0.87
1996	5243	1276	0.88
1997	5608	1296	0.88
1998	5902	1425	0.85
1999	6601	1608	0.91
2000	7073	1658	0.92
2001	7753	1711	0.95
2002	8601	1734	0.99

Note: Total home market is found by adding Sales to NHS and Over the counter sales.  
Sources: Sales to NHS-OHE; over the counter sales - PAGB

RESOURCE 3 - World Drug Purchases - by area			
Area	Year to December 2002 (\$ millions)	Year to December 2001 (\$ millions)	% Growth at constant exchange
North America	154,476	138,708	11
Europe (leading 5)	60,018	53,783	6
Japan (including Hospital)	46,892	47,517	1
Latin America (leading 3)	11,113	12,9061	4
Australia & New Zealand	3,312	2,883	8

Source: IMS Health

RESOURCE 4 - World Drug Purchases - by category			
Therapeutic category	Year to December 2002 (\$ millions)	Year to December 2001 (\$ millions)	% Growth at constant exchange
Cardiovascular	53,797	49,985	7
Central Nervous System	48,314	43,106	11
Alimentary/Metabolism	41,207	38,825	5
Respiratory	26,140	24,142	7
Anti-Infectives	23,804	22,902	3
Musculo-Skeletal	16,726	15,720	6
Genito-Urinary	15,662	14,693	6
Cytostatic	12,236	10,502	16
Dermatologicals	8,600	8,317	2
Blood Agents	8,841	7,948	11
Sensory Organs	5,568	5,275	5
Diagnostic Agents	4,851	4,553	7
Hormones	4,248	4,113	3
Miscellaneous	3,659	3,494	5
Hospital Solutions	1,758	1,855	(3)
Parasitology	399	387	2